

FIGURE 1A

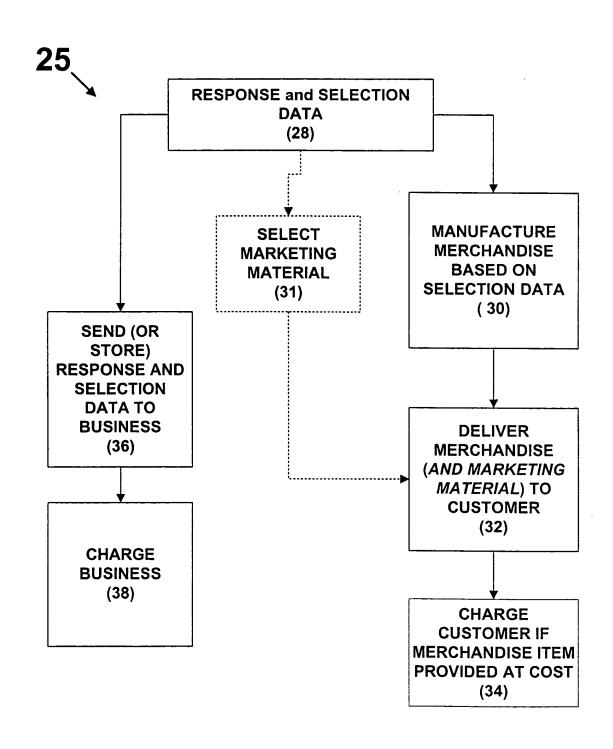
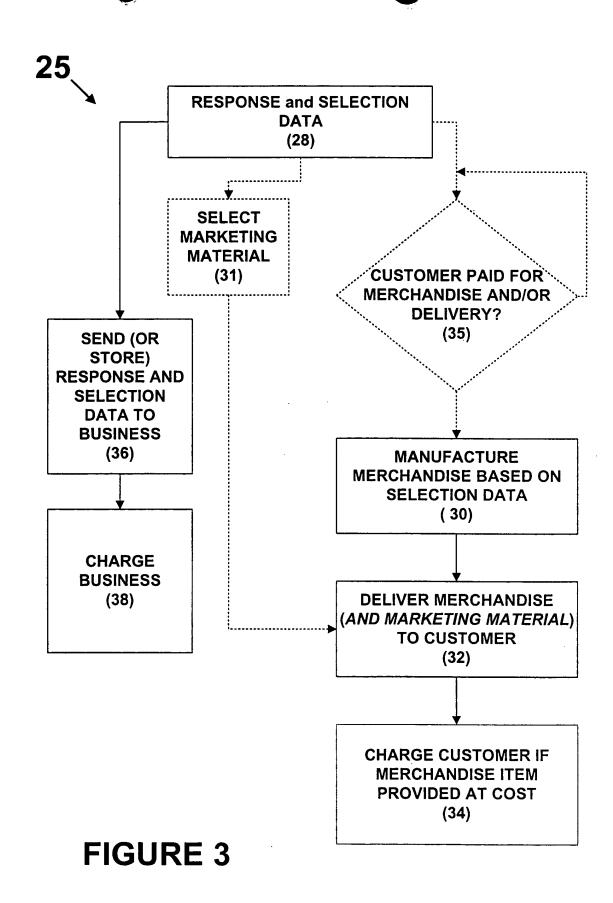
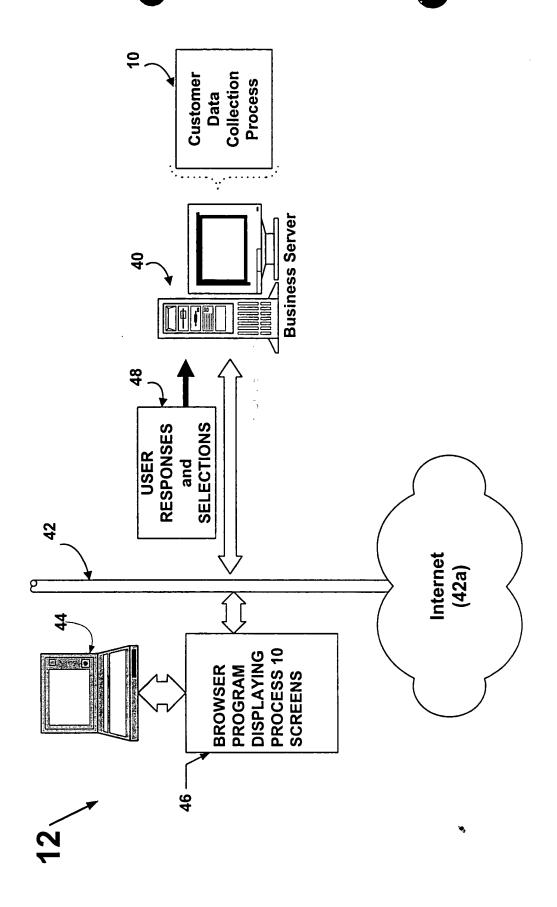


FIGURE 2





**FIGURE 4** 

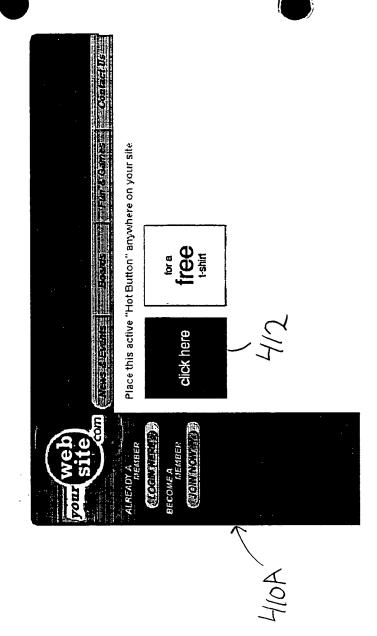


FIG. 4A



#### **FOUR EASY STEPS**



100 Select my Model Passat Wagon New Beat EuroVan Passat Cabrio Jetta Golf GI

F16. 4B



#### **FOUR EASY STEPS**

2 Select my Model
2 Select my Codor
3 Personalize my Offer
4 Process my Order

Select your favorite color

Select my Model

Dark Blue
Green
Silver
Red
Yellow
Bright Blue
Black
White

F16, 40

 $\beta = \frac{1}{2} \frac{2}{3} \frac{1}{3} \frac{1}{3}$ 



Please answer the following questions

STEPS
EASY
FOUR
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What kind of car do you curently own? 420

 Make
 Model

 Would you railher buy or lease your next can
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 Please Select
 □

When do you plan on buying or leasing your next car? -734%

Please Select a Time Frame

What is your house hold income? 7360

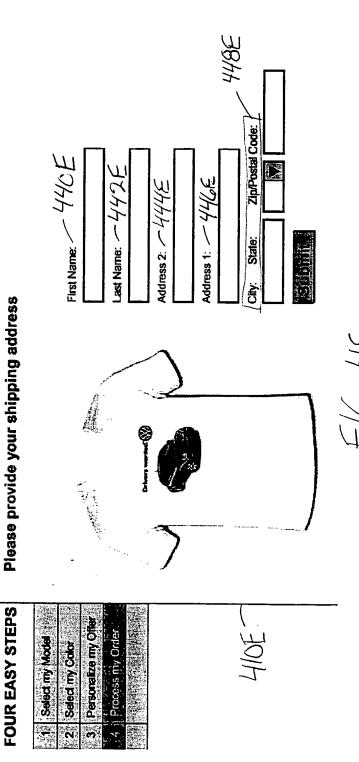
Please Select a Range

Enter your email address to receive a personalized VW offer -7385



17. 71.







#### FOUR EASY STEPS

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17	72	1441		3

# Thank you and we hope you enjoy your free tee shirt

You will soon receive an emall confirming your order.

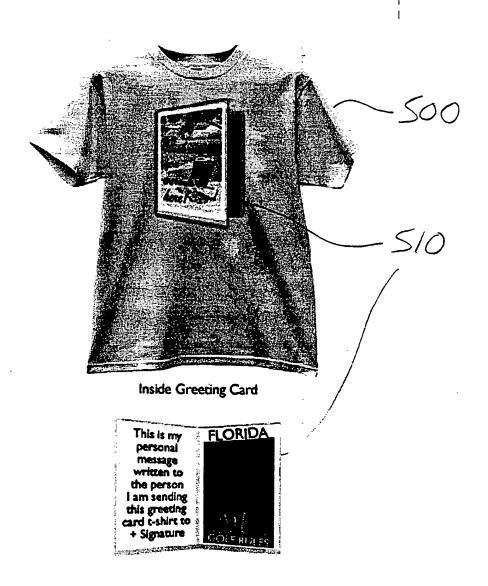
You will then receive a second email confirming that your order has been shipped.

Your personalized fee shirt will arrive in less than two weeks from today.

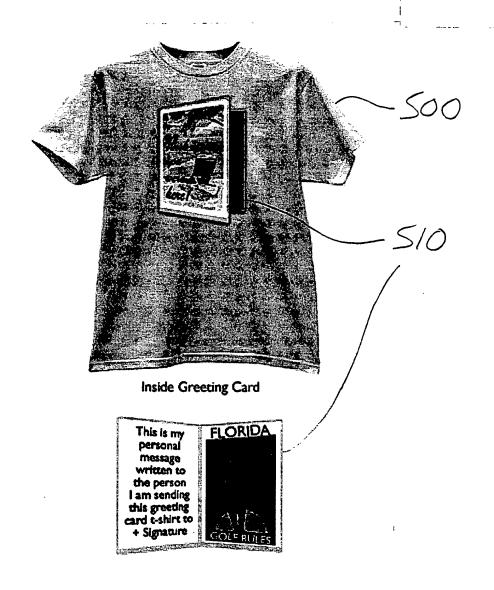
Enjoy!

10x1

FIG. 4F



F16, 5



F16, 5